

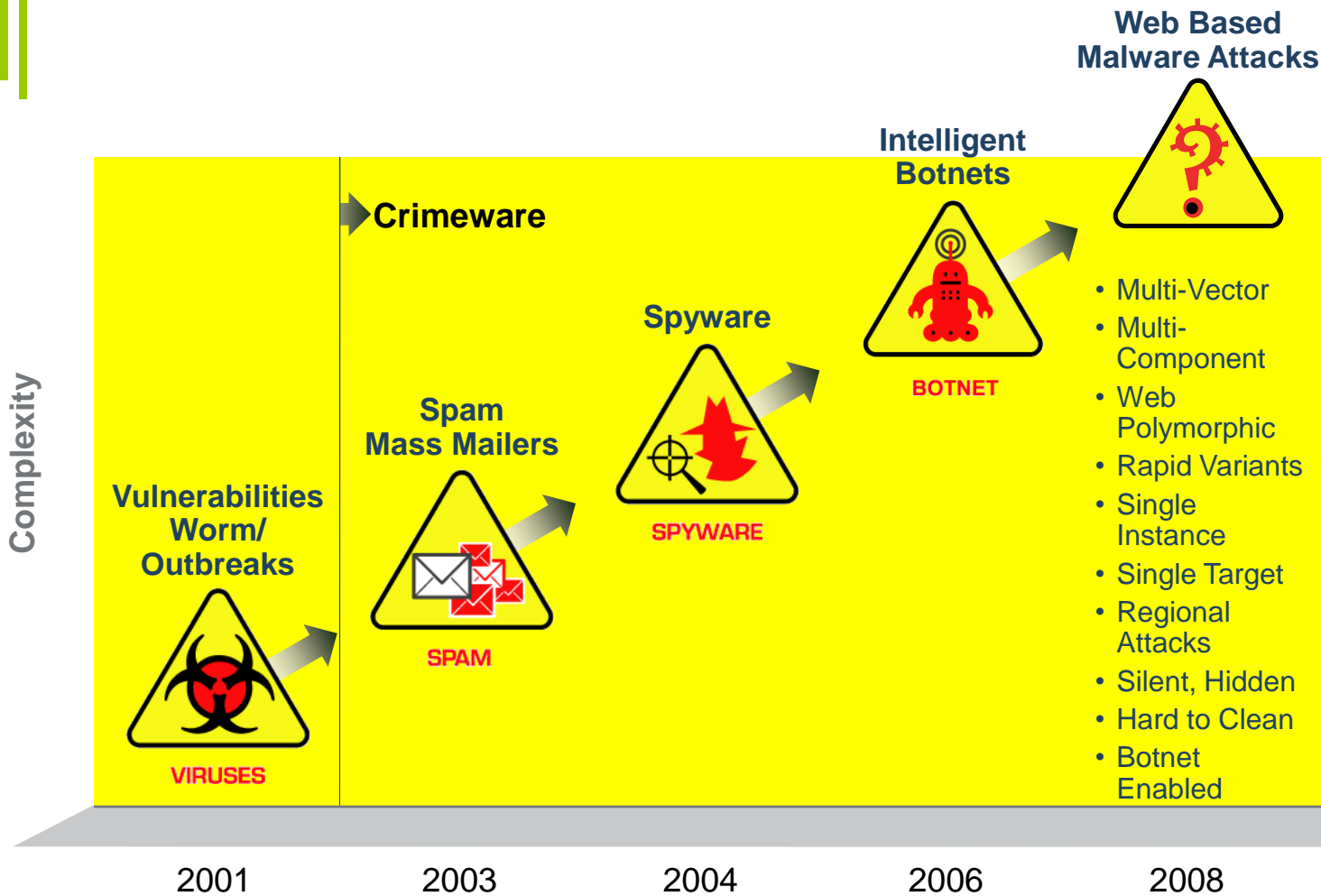
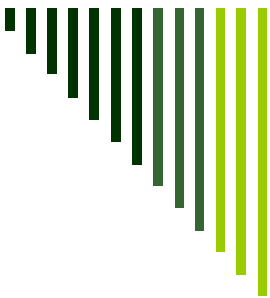
# Herd Intelligence: true protection from targeted attacks

Ryan Sherstobitoff,  
Chief Corporate Evangelist

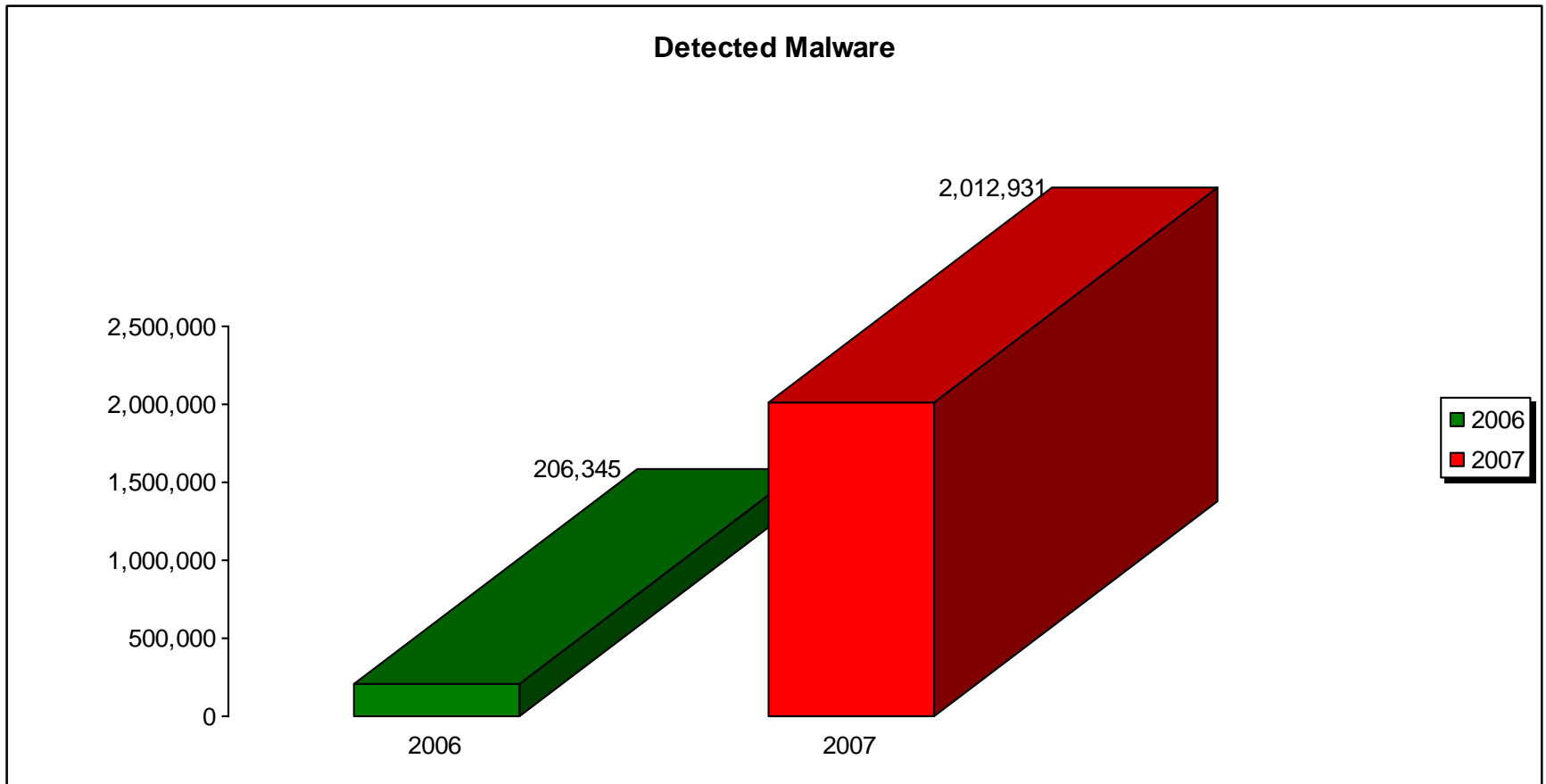


*One step ahead.*

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# Growth of new threats

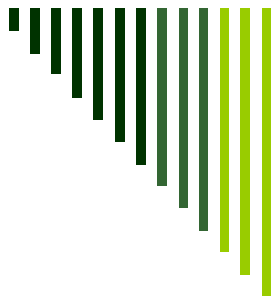




# PandaLabs Research Study

ARE YOU REALLY PROTECTED?

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# Corporate Research Study

## Study Facts and Guidelines

- 1209 companies from around the world took part in the corporate study. Their workstations were scanned using an audit service.
- Scanning utilized Herd Intelligence, a comprehensive hosted threat database
- The audit service tests active memory processes and objects, the installed protection and the protection status (enabled/disabled, up-to-date/outdated).



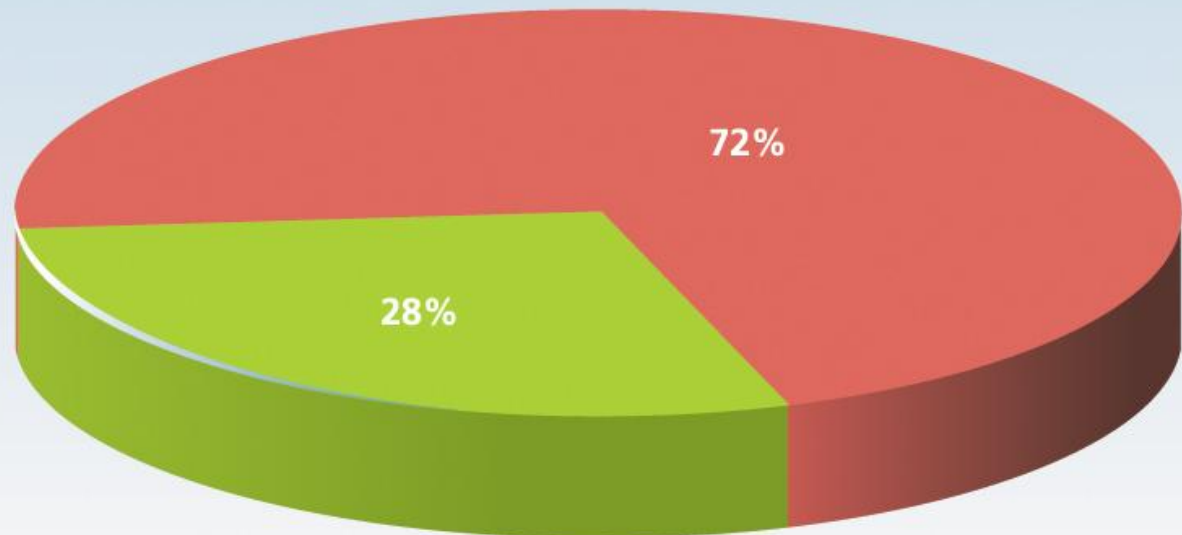
# Corporate Research Study

- **The AV Vendor installed was deduced from Windows Security Center. In total, more than 40 separate solutions were recorded.**
  - **Users that scanned their PCs several times were only counted once. Only the results of the first scan were taken into account.**
  - **An endpoint was considered infected if we found malware running in memory.**
  - **Latent malware (e.g. Trojans on the hard disk but not running), tracking cookies, jokes, etc. were not rated as infections.**
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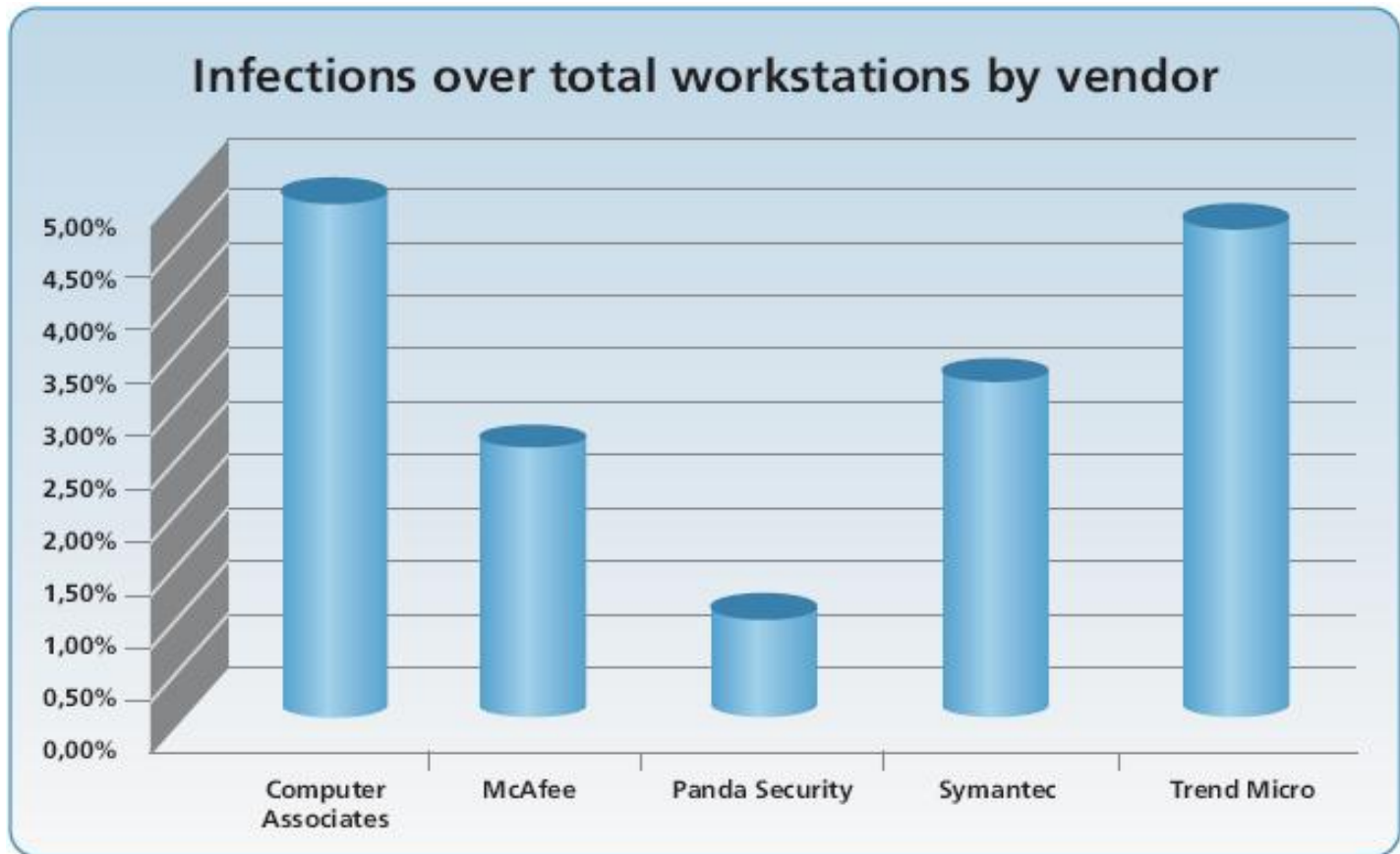
# Research Results

## Infected Networks with Active Malware

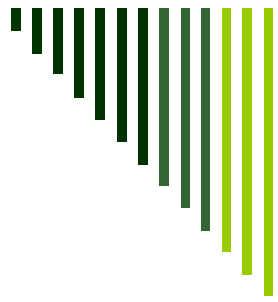
■ Infected    ■ Not infected



# Research Results







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# Why are 72% of Networks Infected?

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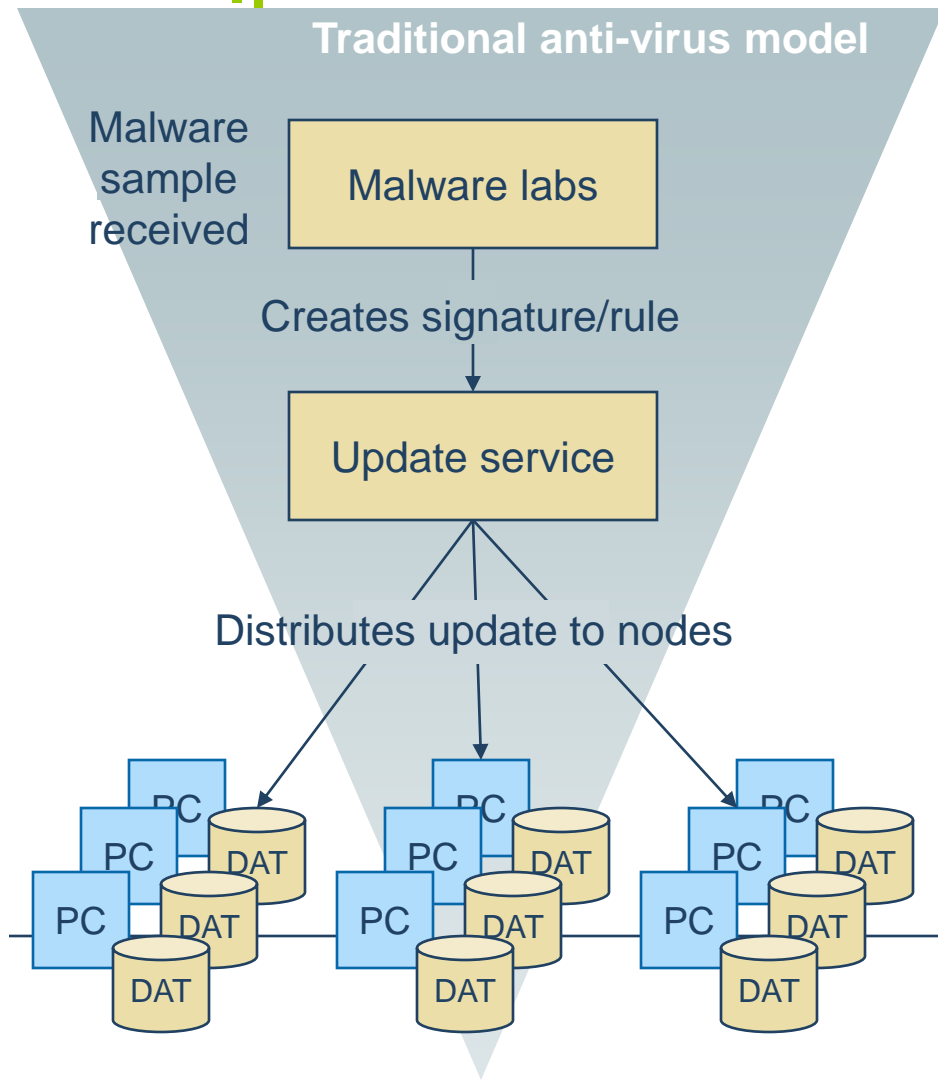


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# How the bad guys are getting in with malware

- Silent Epidemics
  - Financially Motivated
  - Saturation of AV labs
  - Targeted Attacks against the financial market
  - Quality Control – testing against vendor's signatures
  - Virtual machine detection
-

# A failing model



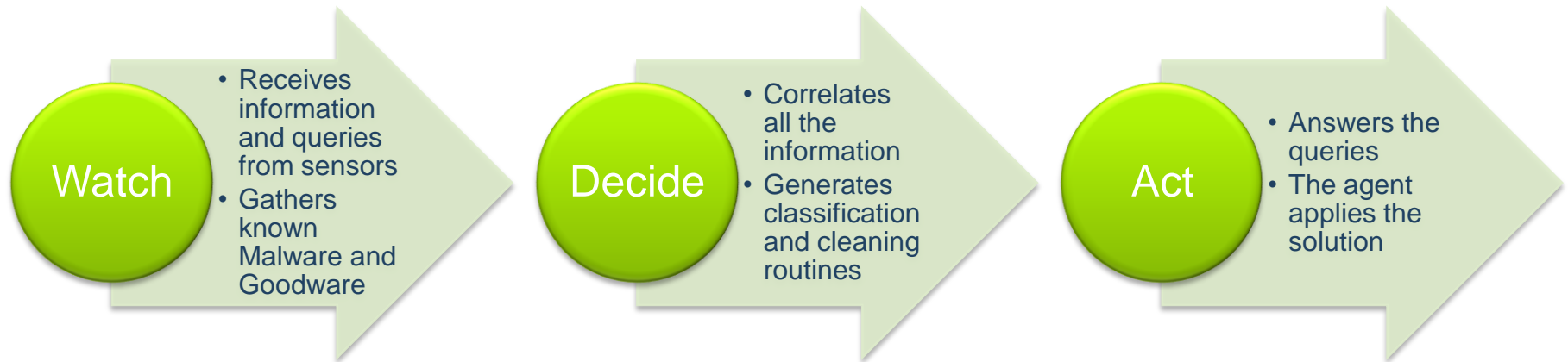
## Weaknesses

- No global threat detection/Intelligence
- No proactive protection (no required signature)
- AV Labs can not keep pace with signature creation requirements
- AV Labs must make compromises resulting in detection for less than 300,000 threats
- No automated signature creation
- Weeks to deliver new signatures
- Weak behavior blocking
- Weak heuristics identification

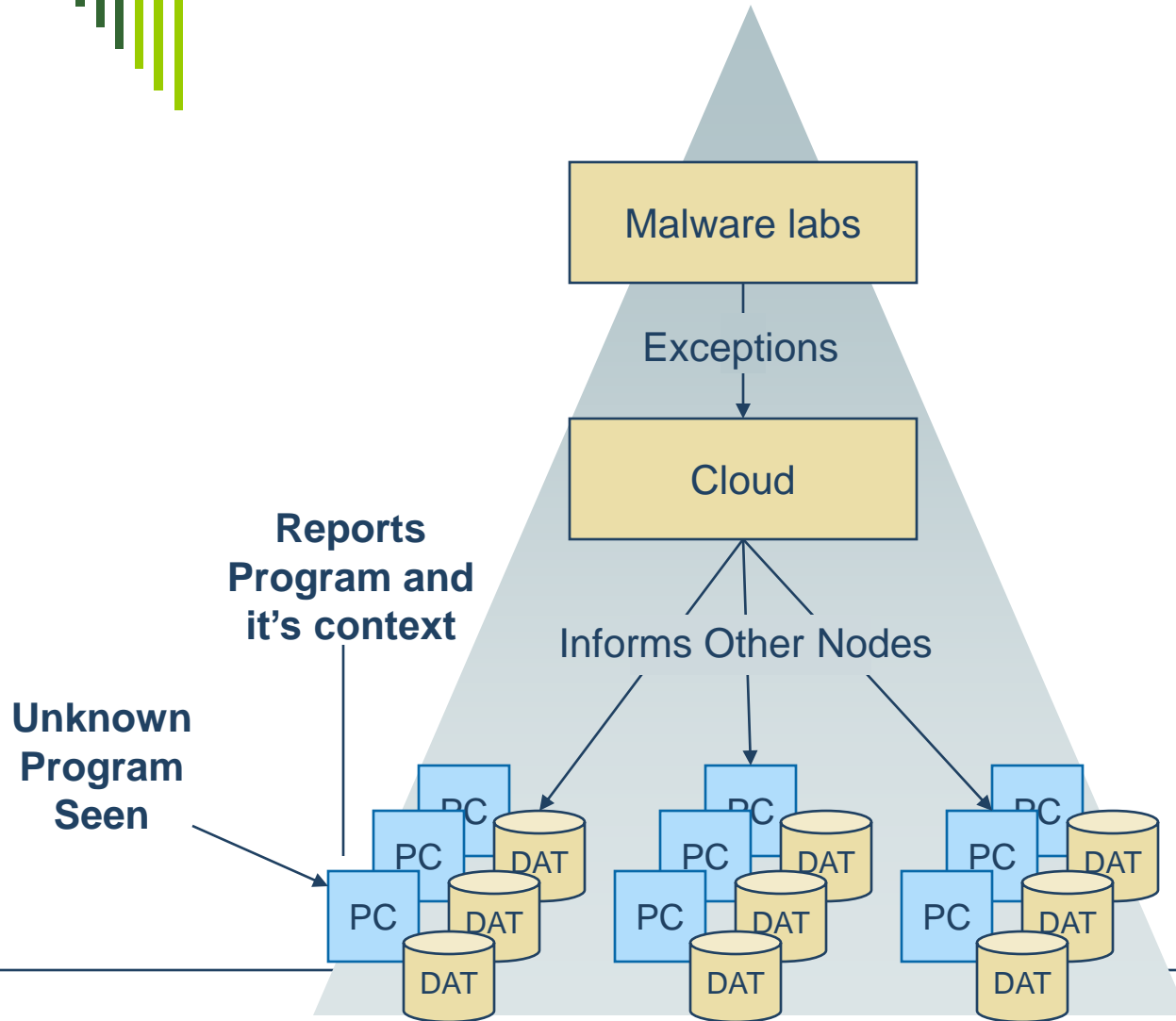
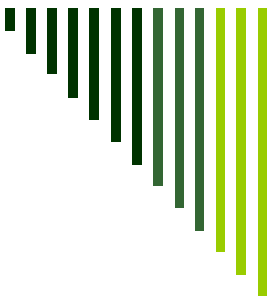


# A new direction

## *Herd Intelligence*

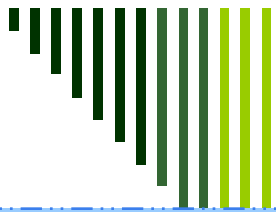


# Herd Intelligence



## Strengths

- Global threat detection
- Automated Signature creation-2 hours to distribution
- Proactive protection (no signature required)
- Automated malware analysis and automatic remediation
- Built on a SASS model with unlimited capabilities for storage, processing and delivery of knowledge
- Currently detects over 3 million threats
- Benefits from knowledge obtained in the community



# Unmatched Security Data Processing

*“It is a matter of survival for AV vendors, who increasingly are looking for ways to reinvent themselves as their product struggle to thwart new type of infections.*

***Cloud-based, collective intelligence services are the next big thing for anti-malware.***

*I expect that every AV vendor will need to embrace an approach like this if they expect to survive”*

**Yankee Group**

100Cs monitored

1 billion malware samples

1 million programs analyzed

1 million correlations performed

1 billion records in our database

**94,4% of all the detected malware in 2007 comes from Herd Intelligence**



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# A new but necessary layer of defense

- Global visibility into the threat landscape reducing reaction time.
  - On demand audits of virtualized networks.
  - Locates unnoticed infection points that currently slip through existing defenses.
  - Real-time protection against targeted attacks.
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