



Presented by Strom Carlson

LayerONE

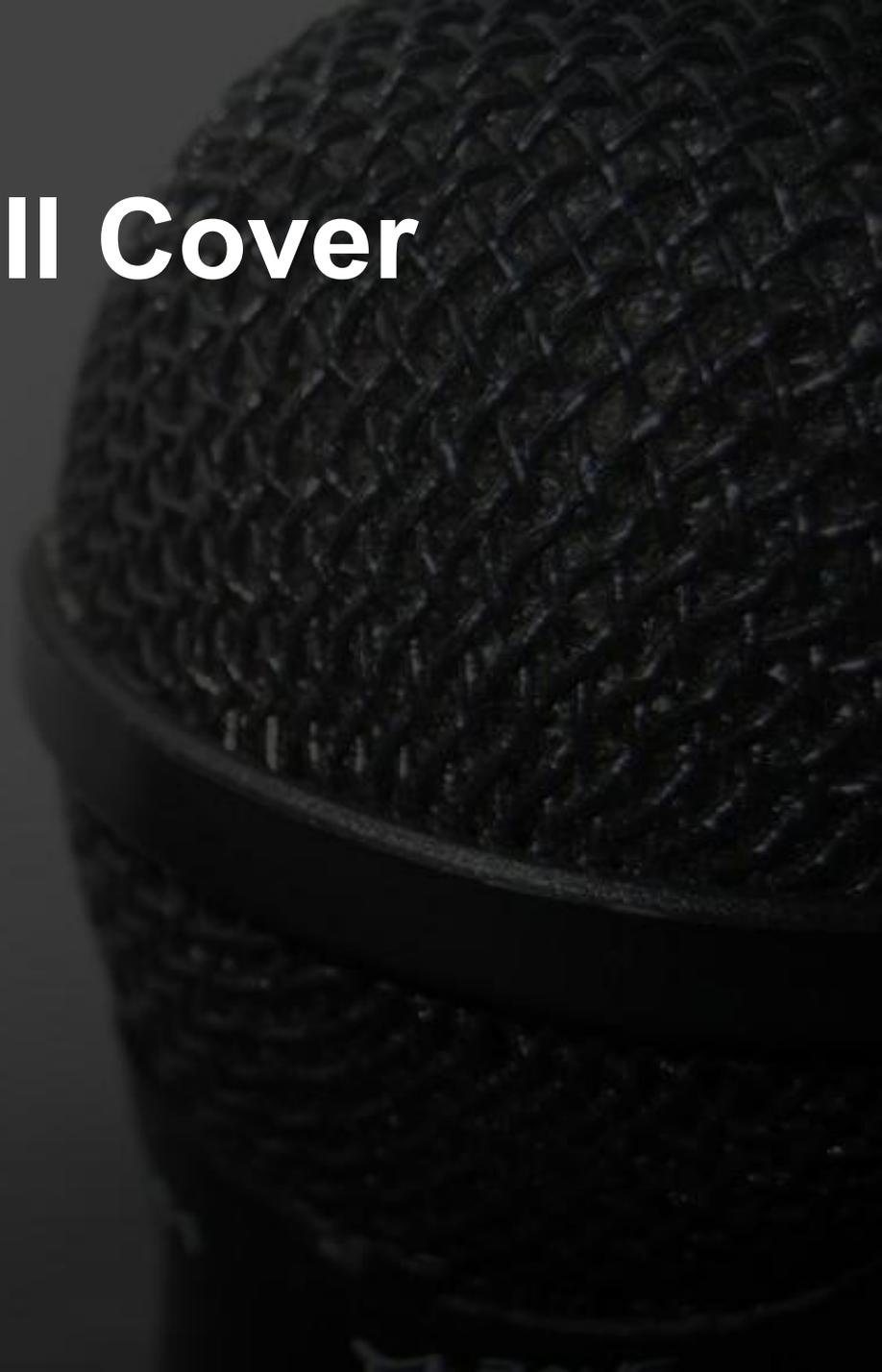
17 May 2008

Who This Talk is For

- Anyone technically proficient who wishes to give talks at information security conventions or at local meetings
 - Nubs
 - Experienced Speakers
 - Everyone in between

What We'll Cover

- Planning the talk
- Preparing the talk
- Giving the talk
- After the talk



PLANNING THE TALK



Know Your Audience



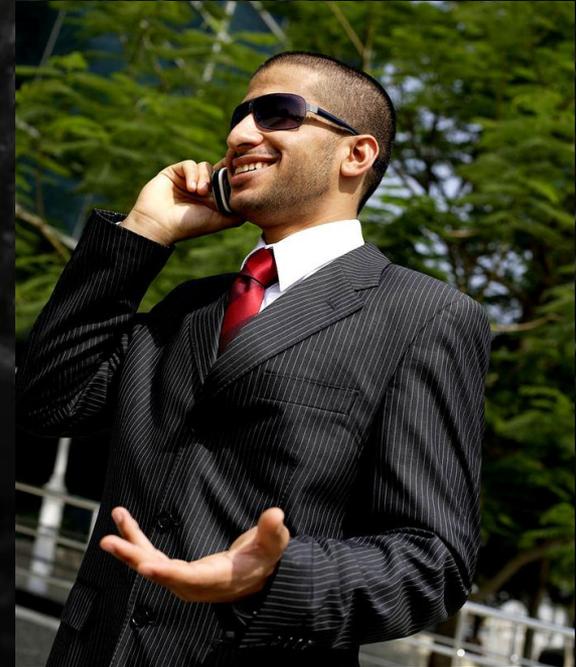
Know Your Audience



Know Your Audience



Know Your Audience

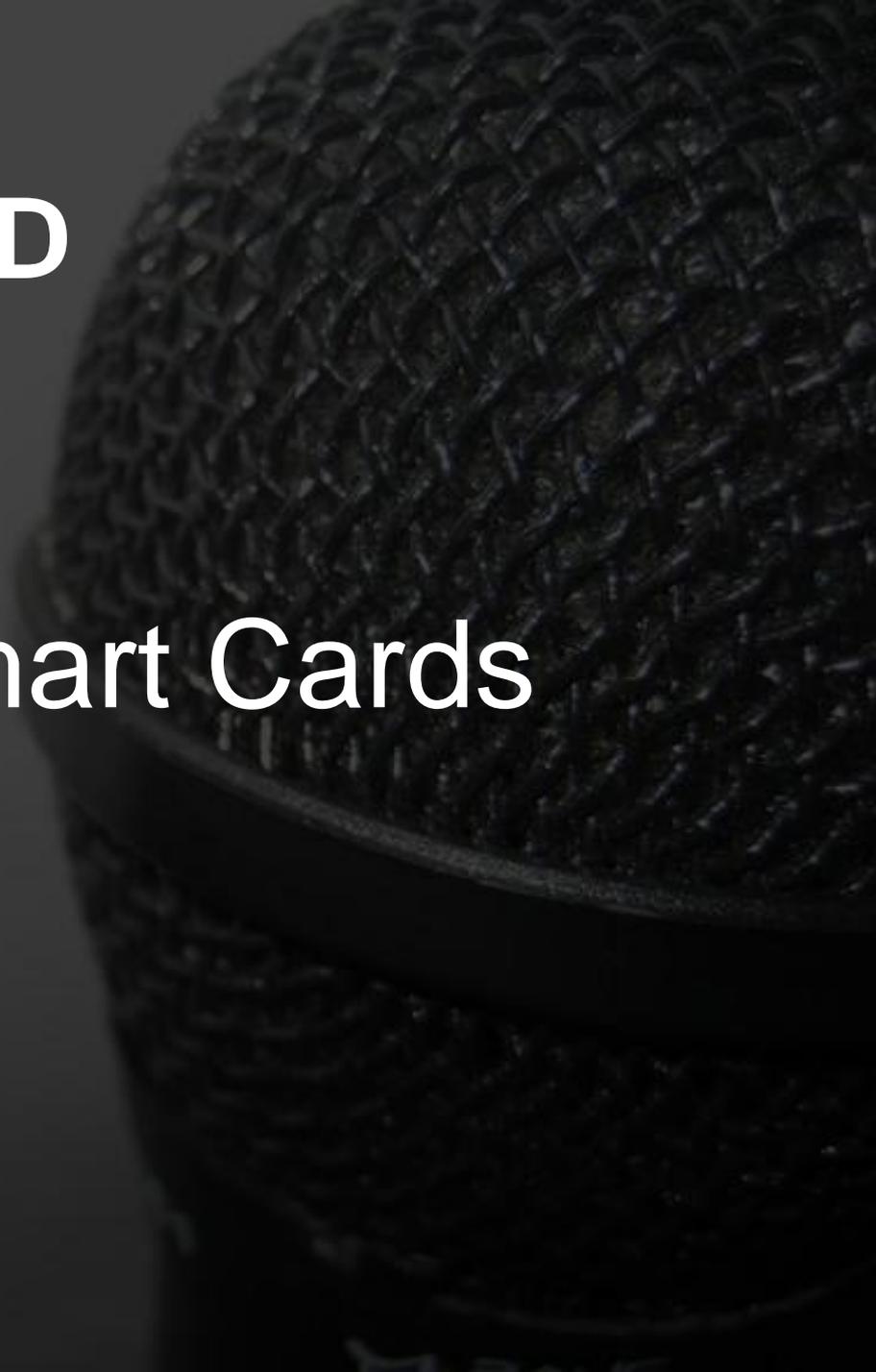


Select a Subject

- Choose a subject you know well
- Narrow your focus
- Make the subject relevant to your audience
- Don't be afraid to start over

BAD

Hacking Smart Cards



GOOD

**Security Vulnerabilities in
the FedEx Kinko's Stored-
Value Smart Card**

IRRELEVANT

Smart Cards as Fashion
Accessories
...on Myspace

Research

- Research your subject thoroughly before you begin writing your talk
- Take copious notes
- Document any research thoroughly
- You can (and will) omit things later

Select a Thesis Statement

- A single claim to argue during your talk
- Must be as relevant and focused as your chosen subject
- Tells your audience why they should care about what you have to say

BAD

FedEx Kinko's stored-value
smart cards have a
security vulnerability.

GOOD

Poor choices in the design phase of the FedEx Kinko's stored value smart card system have lead to pervasive, embarrassing insecurities.

Talk Structure

- Introduction
- First Supporting Argument
- Second Supporting Argument
- Third Supporting Argument
- Conclusion

Introduction

- Make friends with your audience
- Introduce the subject to your audience
- Give your audience a compelling reason to keep listening to you

Supporting Arguments

- Smaller, more focused versions of your primary argument
- These must support and reinforce your primary argument
- You should have at least three but no more than five supporting arguments

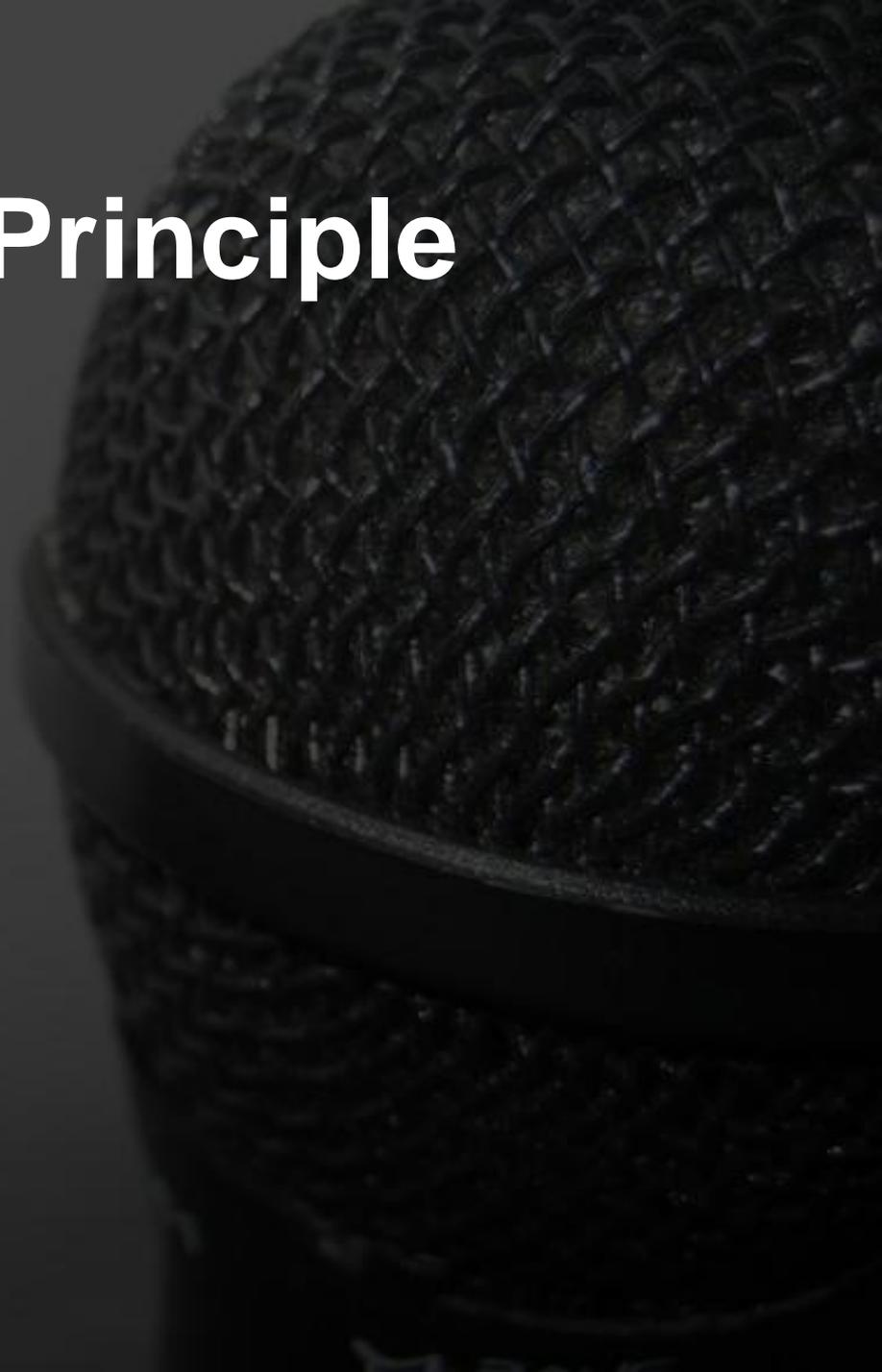
Conclusion

- Wrap up the talk
- Review your primary argument and your supporting arguments
- Make a connection back to your introduction

PREPARING THE TALK



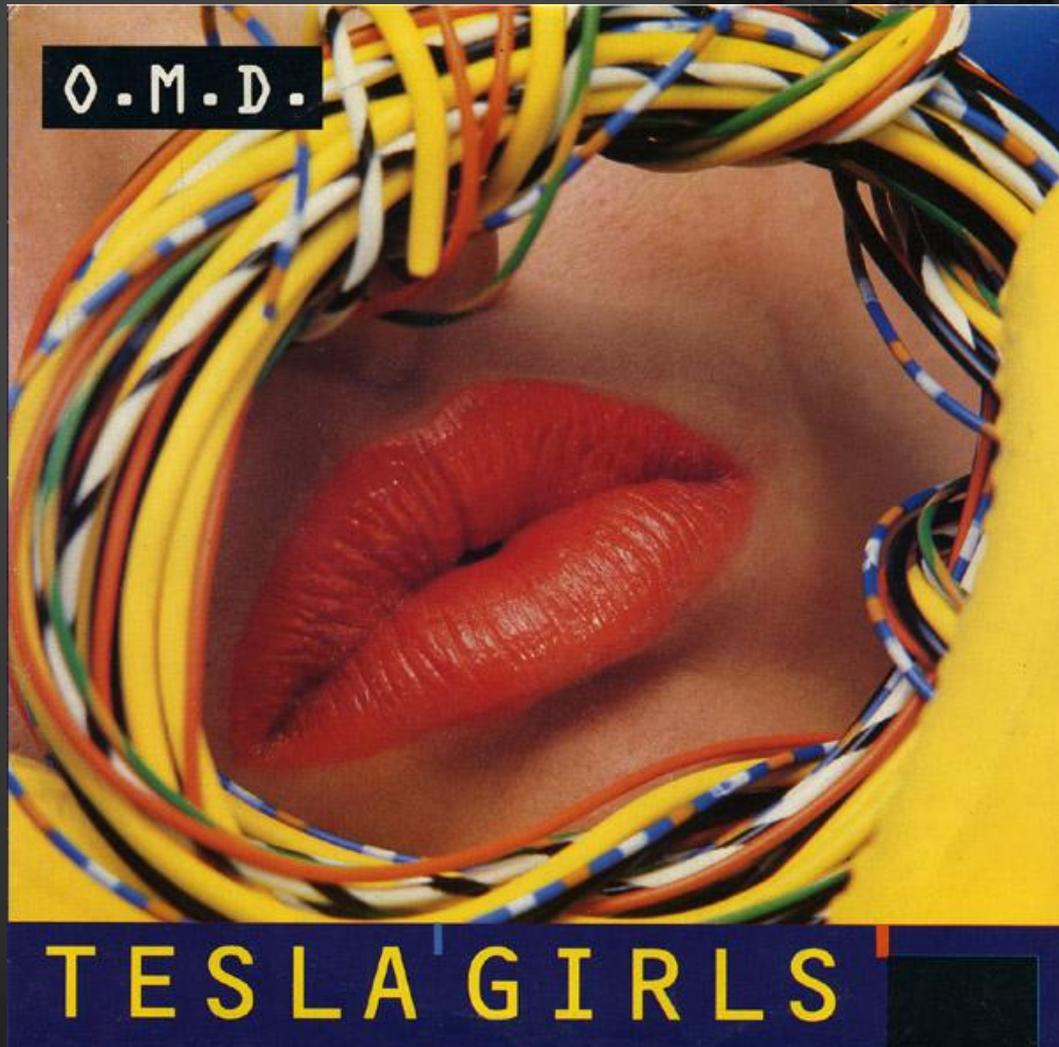
The KISS Principle



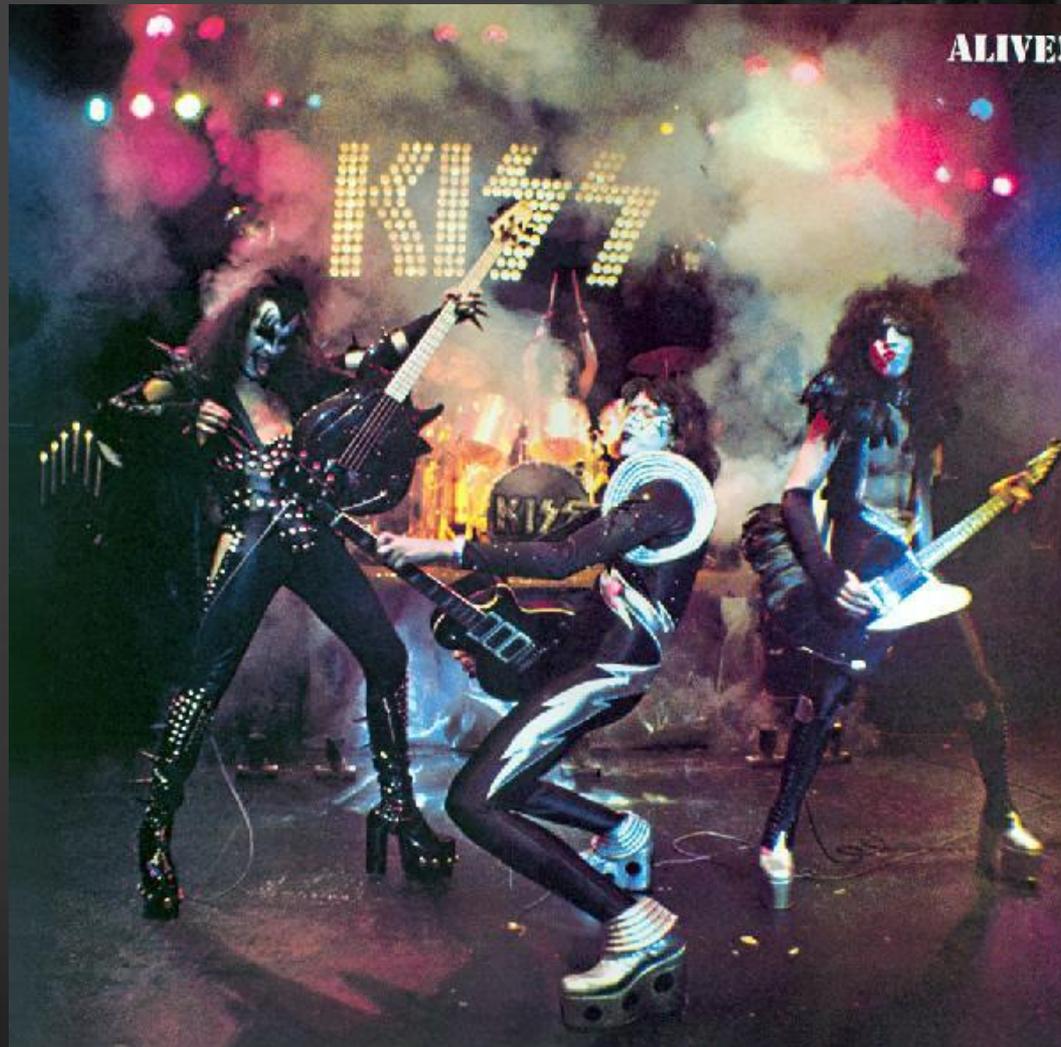
The KISS Principle



The KISS Principle



The KISS Principle



The KISS Principle

“Keep It Simple, Stupid”

Filter Your Research



A Question of Time

- 20 or 50 minutes is NOT a lot of time
- Discard as much information as possible
- Save at least 5 minutes for Q&A

The PowerPoint Problem

- PowerPoint is NOT your talk
- PowerPoint serves only to assist the speaker in conveying information to the audience

The PowerPoint Solution

- Keep your slides simple summaries of what you intend to say
- Make diagrams clear and easy to understand quickly
- Provide detailed information in a supplementary document



BAD SLIDES

**VIEWER DISCRETION IS
ADVISED**

Countermeasures

- Assume an intelligent and well informed adversary
- Design system with malicious data in mind
- Assume your tool (and source) are in the hands of an attacker
- Train users to be alert for manipulation
- Validate data
- Assume your infrastructure will be attacked
- In worst case, assume your attacker has knowledge about specific users
- Design visualizations/vis systems that are resistant to attack
- If you can't defeat attack, at least facilitate detection
- Use intelligent defaults
- Provide adequate customization

Code templates common in GCC-3

Typical GCC-3 entry point

sendmail-8.13.5-1.i386.rpm

_init:

```
push    ebp
mov     ebp,esp
sub     esp,0x8
call   9f08 (chroot@plt+0x4c)
call   9f88 (chroot@plt+0xcc)
call   991bc (sleep+0x2b82)
leave
ret
```

sendmail-8.13.4-2.i386.rpm

_init:

```
push    ebp
mov     ebp,esp
sub     esp,0x8
call   9f08 (__memmove_chk@plt+0x48)
call   9f88 (__memmove_chk@plt+0xc8)
call   9a048 (sleep+0x2b96)
leave
ret
```

GCC-3 external symbol resolutions

Most common GCC-3 external call invocation

SSL_CTX_set_tmp_rsa_callback@plt-0x10:

```
push    DWORD PTR [ebx+4]
jmp     DWORD PTR [ebx+8]
add     BYTE PTR [eax],al
```

SSL_CTX_set_tmp_rsa_callback@plt:

```
jmp     DWORD PTR [ebx+12]
push    0x0
jmp     8c3c (_init+0x18)
...
```

SSL_CTX_set_tmp_rsa_callback@plt-0x10:

```
push    DWORD PTR [ebx+4]
jmp     DWORD PTR [ebx+8]
add     BYTE PTR [eax],al
```

SSL_CTX_set_tmp_rsa_callback@plt:

```
jmp     DWORD PTR [ebx+12]
push    0x0
jmp     8c20 (_init+0x18)
...
```


Let's talk about Vulnerability Statistics

- Vulnerability stats are (generally) an artifact of tactical coding errors, not bigger problems
- “In the last year we cut the number of patches we released from 35 to 12”
 - Well, if you're rolling up many vuln fixes to one patch, it doesn't count
 - Further, the impact from the vulns may vary as well
 - Not just an MS problem... MDKSA-2004-037
- Whose code was the vuln in?
 - Kernel? Integrated Application? Third Party?

The SSN

SSN Area Numbers

001 thru 003 - New Hampshire	433 thru 439 - Louisiana
004 thru 007 - Maine	440 thru 448 - Oklahoma
008 thru 009 - Vermont	449 thru 467 - Texas
010 thru 034 - Massachusetts	468 thru 477 - Minnesota
035 thru 039 - Rhode Island	478 thru 485 - Iowa
040 thru 049 - Connecticut	486 thru 500 - Missouri
050 thru 134 - New York	501 thru 502 - North Dakota
135 thru 158 - New Jersey	503 thru 504 - South Dakota
159 thru 211 - Pennsylvania	505 thru 508 - Nebraska
212 thru 220 - Maryland	509 thru 515 - Kansas
221 thru 222 - Delaware	516 thru 517 - Montana
223 thru 231 - Virginia	518 thru 519 - Idaho
232 thru 236 - West Virginia	520 ONLY - Wyoming
237 thru 246 - North Carolina	521 thru 524 - Colorado
247 thru 251 - South Carolina	525 AND 585 - New Mexico
252 thru 260 - Georgia	526 thru 527 - Arizona
261 thru 267 - Florida	528 thru 529 - Utah
268 thru 302 - Ohio	530 ONLY - Nevada
303 thru 317 - Indiana	531 thru 539 - Washington
318 thru 361 - Illinois	540 thru 544 - Oregon
362 thru 386 - Michigan	545 thru 573 - California
387 thru 399 - Wisconsin	602 thru 626 - California
400 thru 407 - Kentucky	574 ONLY - Alaska
408 thru 415 - Tennessee	575 thru 576 - Hawaii
416 thru 424 - Alabama	577 thru 579 - Washington, DC
425 thru 428 - Mississippi	585 AND 525 - New Mexico
429 thru 432 - Arkansas	586 thru 595 - Issued Outside Continental U.S.
	700 thru 728 - Railroad Employees *



Encase - FragFS

The screenshot displays the Encase Forensic application window. The interface includes a menu bar (File, Edit, View, Tools, Help), a toolbar with icons for New, Open, Save, Print, Add Device, Search, and Refresh. A left sidebar shows a tree view of the file system with folders like Home, Entries, Bookmarks, and File Extents. The main pane is a table listing files and folders with columns for Name, Filter, In Report, File Ext., File Type, File Category, Signature, and Description. The table lists items such as Fonts, POC, System Volume Info..., \$MFT, \$MFTMirr, \$LogFile, and \$Volume. Below the table, there are tabs for Text, Hex, Picture, Report, Console, Details, Lock, and O/S62. The Hex view shows a hex dump of data with corresponding ASCII characters. A right sidebar contains a Filters panel with various search and filter options like Search File Permissions, OLK Folders Contain..., Yahoo Web Mail Pages, Hotmail Web Mail Page, Netscape Web Mail Pa, Hotmail Pages, Yahoo Mail Pages, Deleted Files, Files after n date, Files before n date, Filter ANY after n date, Filter ANY before n da, Find Mixed Types, Find files between any, and Unique Files by Hash. At the bottom, a status bar shows the current file path: Case 1\R\\$_MFT (PS 86787 LS 86787 CL 86787 SO 088 FO 50776 LE 212).

	Name	Filter	In Report	File Ext.	File Type	File Category	Signature	Description
3	Fonts							Folder, System, Re
4	POC							Folder
5	System Volume Info...							Folder, Hidden, Sys
6	\$MFT							File, Internal
7	\$MFTMirr							File, Internal
8	\$LogFile							File, Internal
9	\$Volume							File, Internal

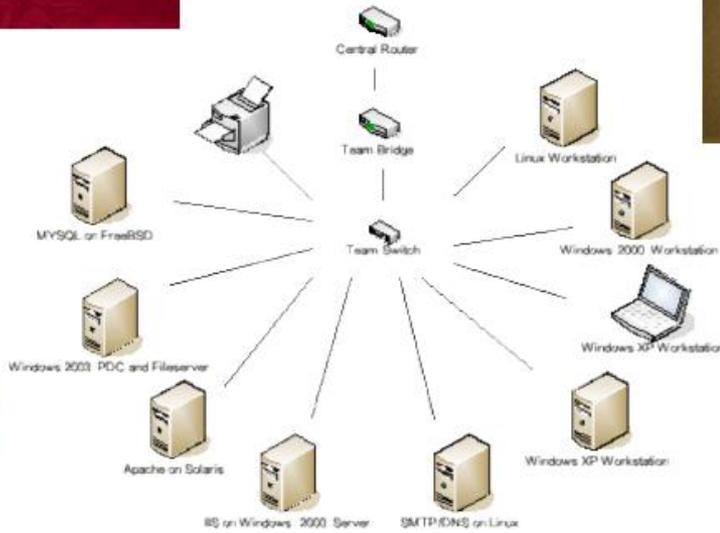
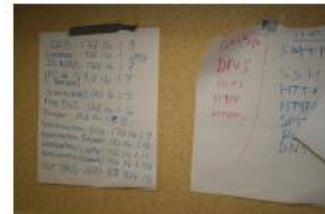
```
050176 46 49 4C 45 30 00 03 00 A2 16 12 00 00 00 00 00 01 00 02 00 38 00 01 00 00 01 00 00 FILED...e.....8...A...
050204 00 04 00 00 00 00 00 00 00 00 00 00 00 05 00 00 00 31 00 00 00 03 00 00 00 00 FC 97 00 00
050232 10 00 00 00 60 00 00 00 00 00 00 00 00 00 00 00 00 48 00 00 00 18 00 00 00 00 D0 92 93 8A
050260 63 1D C6 01 40 5F 83 67 81 1C C6 01 40 5F 83 67 81 1C C6 01 D0 32 33 8A 63 1D C6 01 C E 01
050288 20 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 09 01 00 00 00 00 00 00 00
050316 00 00 00 00 00 00 00 00 00 00 00 00 00 30 00 00 00 68 00 00 00 00 00 00 00 00 00 00 02 00
050344 50 00 00 00 18 00 01 00 30 00 00 00 00 00 00 01 00 D0 92 93 8A 63 1D C6 01 D0 92 93 8A
050372 63 1D C6 01 D0 92 93 8A 63 1D C6 01 D0 92 93 8A 63 1D C6 01 00 00 00 00 00 00 00 00 00 00 00
050400 00 00 00 00 00 00 00 00 20 00 00 00 00 00 00 00 00 00 07 01 28 00 62 00 61 00 73 00 68 00
050428 72 00 63 00 30 00 00 00 70 00 00 00 00 00 00 00 00 00 07 00 03 00 52 00 00 00 18 00 01 00
050456 30 00 00 00 00 00 01 00 D0 92 93 8A 63 1D C6 01 D0 92 93 8A 63 1D C6 01 D0 92 93 8A
050484 63 1D C6 01 D0 92 93 8A 63 1D C6 01 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00
050512 20 00 00 00 00 00 00 00 08 02 42 00 41 00 53 00 48 00 52 00 43 00 7E 00 31 00 00 00 00
050540 00 00 00 00 80 00 00 00 49 00 00 00 01 00 00 00 00 00 04 00 00 00 00 00 00 00 00 00 00
050568 05 00 00 00 00 00 00 00 40 00 00 00 00 00 00 00 00 00 0C 00 00 00 00 00 D7 0A 00 00
050596 00 00 00 00 DF 0A 00 00 00 00 00 00 31 06 47 D6 01 00 01 00 FF FF FF FF 82 79 47 11
050624 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00
050652 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00
050680 00 00 00 00 00 00 03 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00
050708 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00
050736 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00
050764 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00 00
050792 DC 79 09 0D 6F A3 RA 19 84 B2 3F DA 51 D0 8F D8 4A 12 ED CA 6A 2D C9 7F B9 53 9B E0
050820 2B 23 08 38 0F 40 68 AE K3 19 A7 31 5C A3 6E AC 50 03 47 D8 CC 8D 83 45 C0 56 7A C7
050848 0C 0E D7 DE 13 76 06 44 21 74 D2 11 2D 7F 39 30 A7 1C 9C C7 6C 17 2A C9 9A C5 2D 14
050876 9C 49 7F 74 R4 B4 13 AD 65 69 39 50 75 83 78 BE 15 TC 08 71 85 D9 C8 D6 11 43 ED F1
050904 1F 56 82 2C 17 0E 52 7A BC 39 30 5A D7 DF 29 A2 B0 4D 58 AD A6 3C CD 1A 24 C1 5C 78
050932 4F 3C D4 8C 48 C2 4E 53 73 74 BF 69 17 44 DE 08 48 28 75 D5 6F FE B9 CE C1 C2 9C 6A
050960 E0 41 77 84 D1 71 AA 70 AA 62 44 17 1C CF 65 5F 14 C8 72 91 07 7D 80 9E 81 F3 1A 83
```



**NATIONAL
COLLEGIATE
CYBER
DEFENSE
COMPETITION**



Collegiate Cyber Defense Competition



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2005-11-01 22:56:05.097681 IP (tos 0x0, ttl 52, id 16855, offset 0, flags [+], length: 1500)53 >81.198.48839: 42684 1/2/1 e.com TXT[domain]
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2005-11-01 22:56:05.097976 IP (tos 0x0, ttl 51, id 51511, offset 0, flags [+], length: 1500)53 >81.66.28903: 57713 1/2/1 e.com TXT[domain]
2005-11-01 22:56:05.098119 IP (tos 0x0, ttl 50, id 62401, offset 0, flags [+], DF, length: 1500)53 >81.191.53122: 33503 1/2/1 e.com TXT[domain]
2005-11-01 22:56:05.098155 IP (tos 0x0, ttl 52, id 64104, offset 0, flags [+], length: 1500)53 >81.41.24793: 47330 1/2/1 e.com TXT[domain]
2005-11-01 22:56:05.098330 IP (tos 0x0, ttl 46, id 3664, offset 0, flags [+], length: 1500)53 >81.211.8611: 47954 1/2/1 e.com TXT[domain]
2005-11-01 22:56:05.098372 IP (tos 0x0, ttl 56, id 55745, offset 0, flags [+], length: 1500)53 >81.13.42959: 46611 1/2/1 e.com TXT[domain]
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2005-11-01 22:56:05.098390 IP (tos 0x0, ttl 57, id 9044, offset 0, flags [+], length: 1500)53 >81.141.3515: 49050 1/2/1 e.com TXT[domain]
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2005-11-01 22:56:05.098575 IP (tos 0x0, ttl 56, id 10261, offset 0, flags [+], length: 1500)53 >81.129.14305: 59559 1/2/1 e.com TXT[domain]
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2005-11-01 22:56:05.098767 IP (tos 0x0, ttl 49, id 34677, offset 0, flags [+], length: 1500)53 >81.56.63871: 55960 1/2/1 e.com TXT[domain]
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2005-11-01 22:56:05.098888 IP (tos 0x0, ttl 54, id 59295, offset 0, flags [+], DF, length: 1500)53 >81.95.62365: 62957 1/2/1 e.com TXT[domain]
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2005-11-01 22:56:05.099584 IP (tos 0x0, ttl 53, id 18124, offset 0, flags [+], length: 1500)53 >81.56.51438: 18284 1/2/1 e.com TXT[domain]
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2005-11-01 22:56:05.099918 IP (tos 0x0, ttl 45, id 17913, offset 0, flags [+], length: 1500)53 >81.234.15614: 7372 1/2/1 e.com TXT[domain]
2005-11-01 22:56:05.099979 IP (tos 0x0, ttl 47, id 41606, offset 0, flags [+], length: 1500)53 >81.121.46332: 46093 1/2/1 e.com TXT[domain]

Live Demos

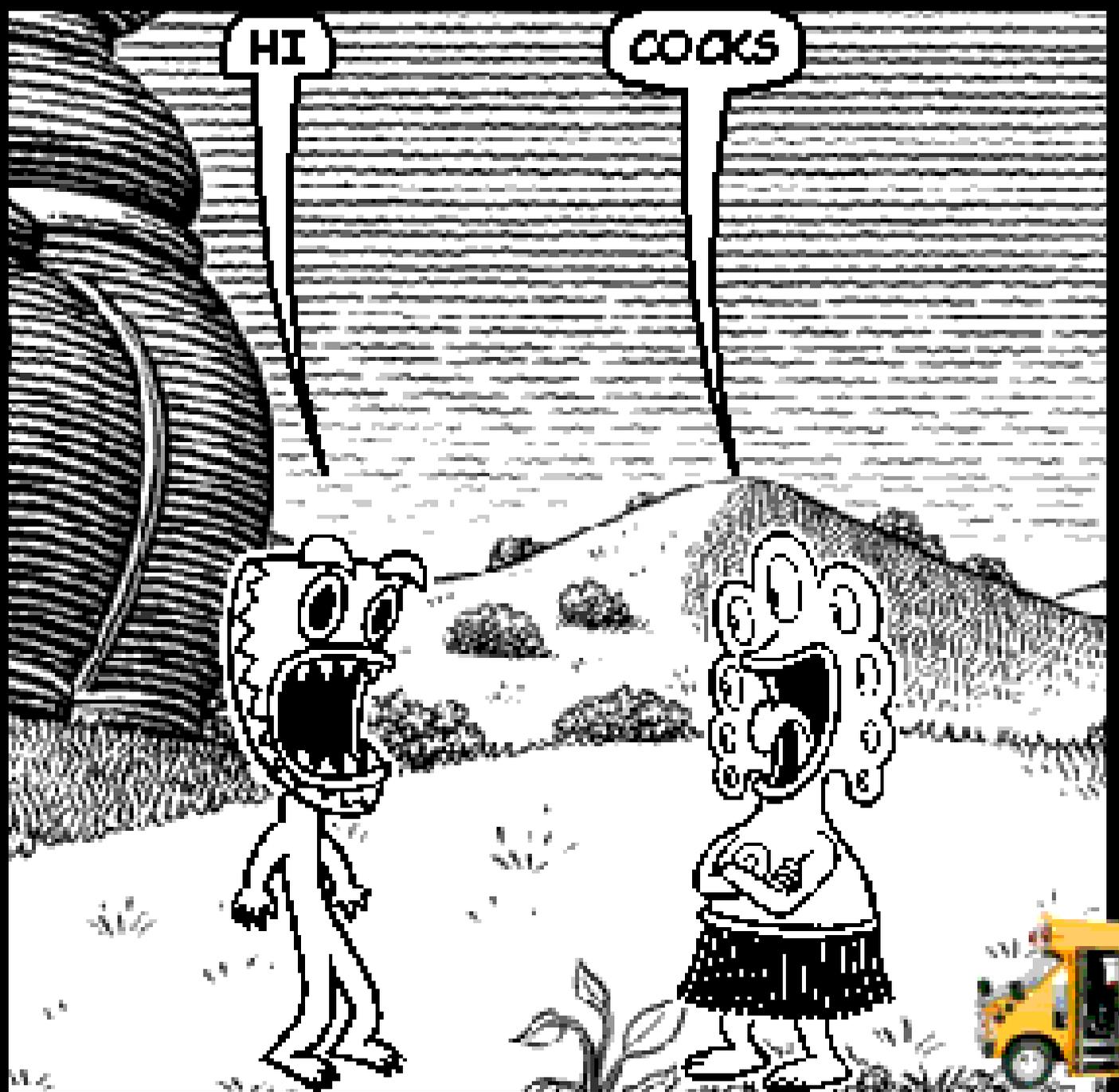
- Can and will go horribly wrong
- Must be short
- Must progress quickly
- Only effective if done extremely well

Live Demos

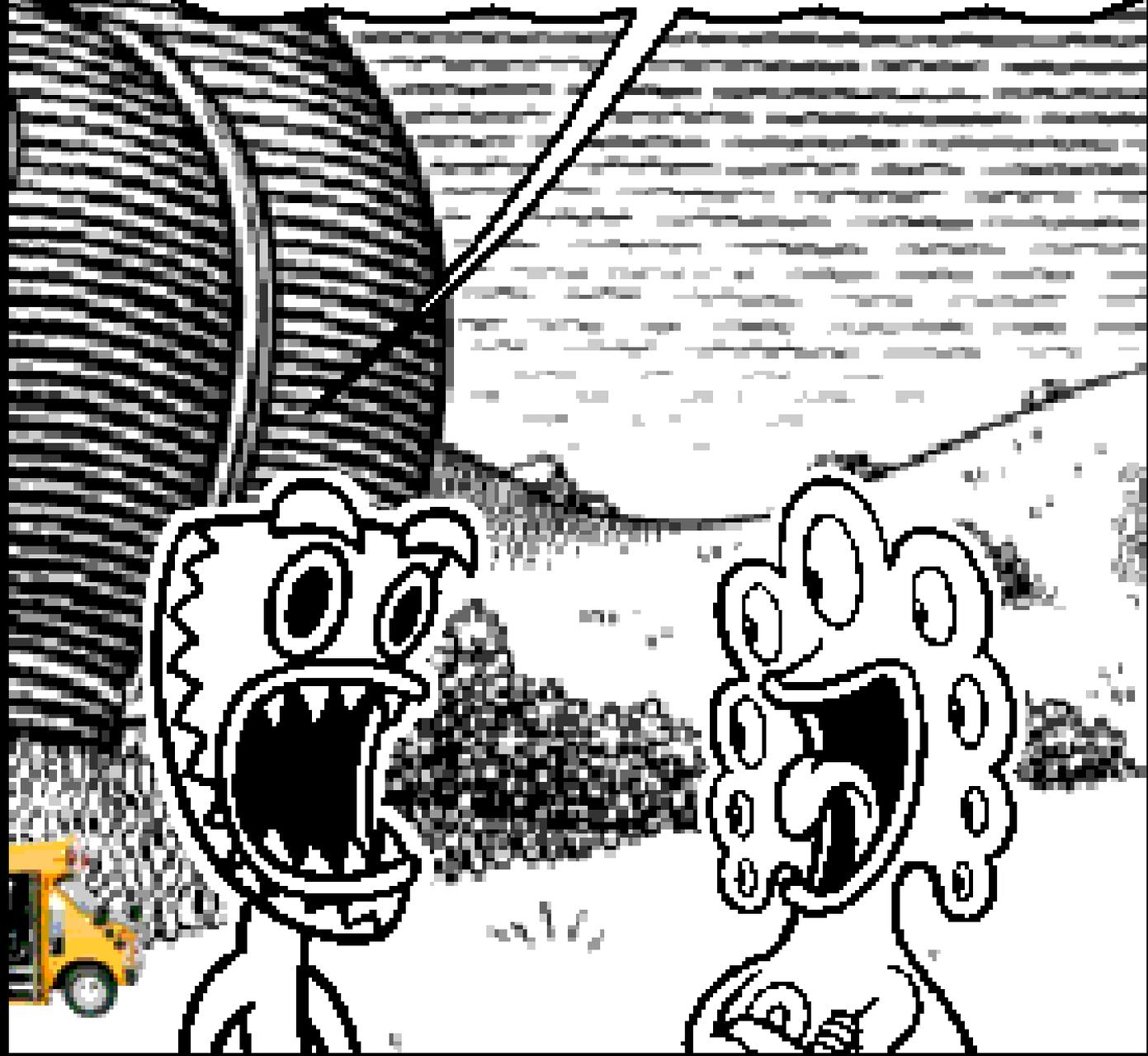
```
hinkpad ~]$  
hinkpad ~]$ i fail at x configuration : (█
```

HI

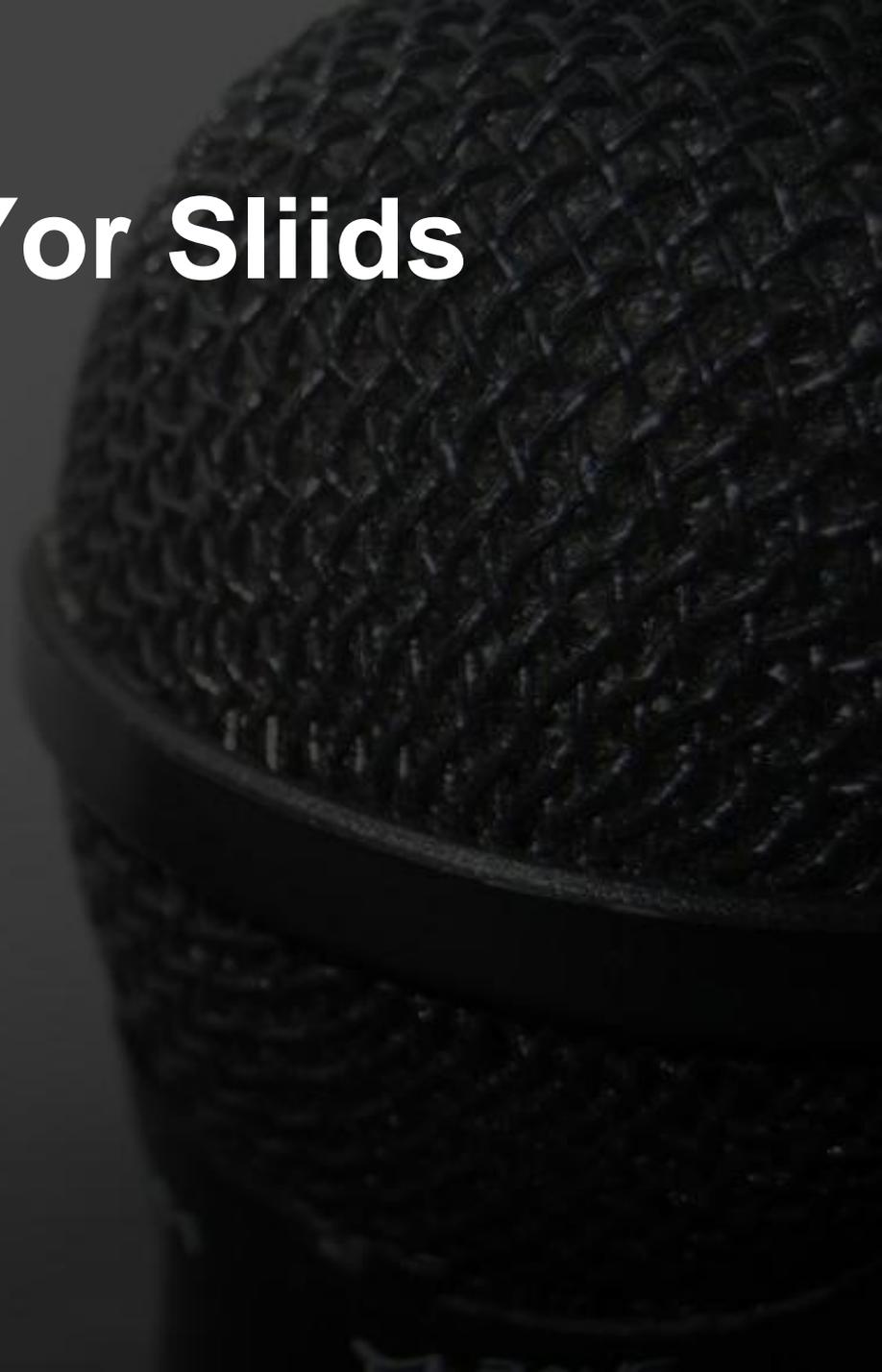
COOKS



THE HI/COOKS PROTOCOL (RFC 4373)



Proofred Yor Sliids



Proofread Your Slides

- Check your spelling and grammar
- Check for consistent capitalization, layout, and formatting
- Have someone else read through your slides and give you feedback
- Ignore your slides for several days, then proofread them again



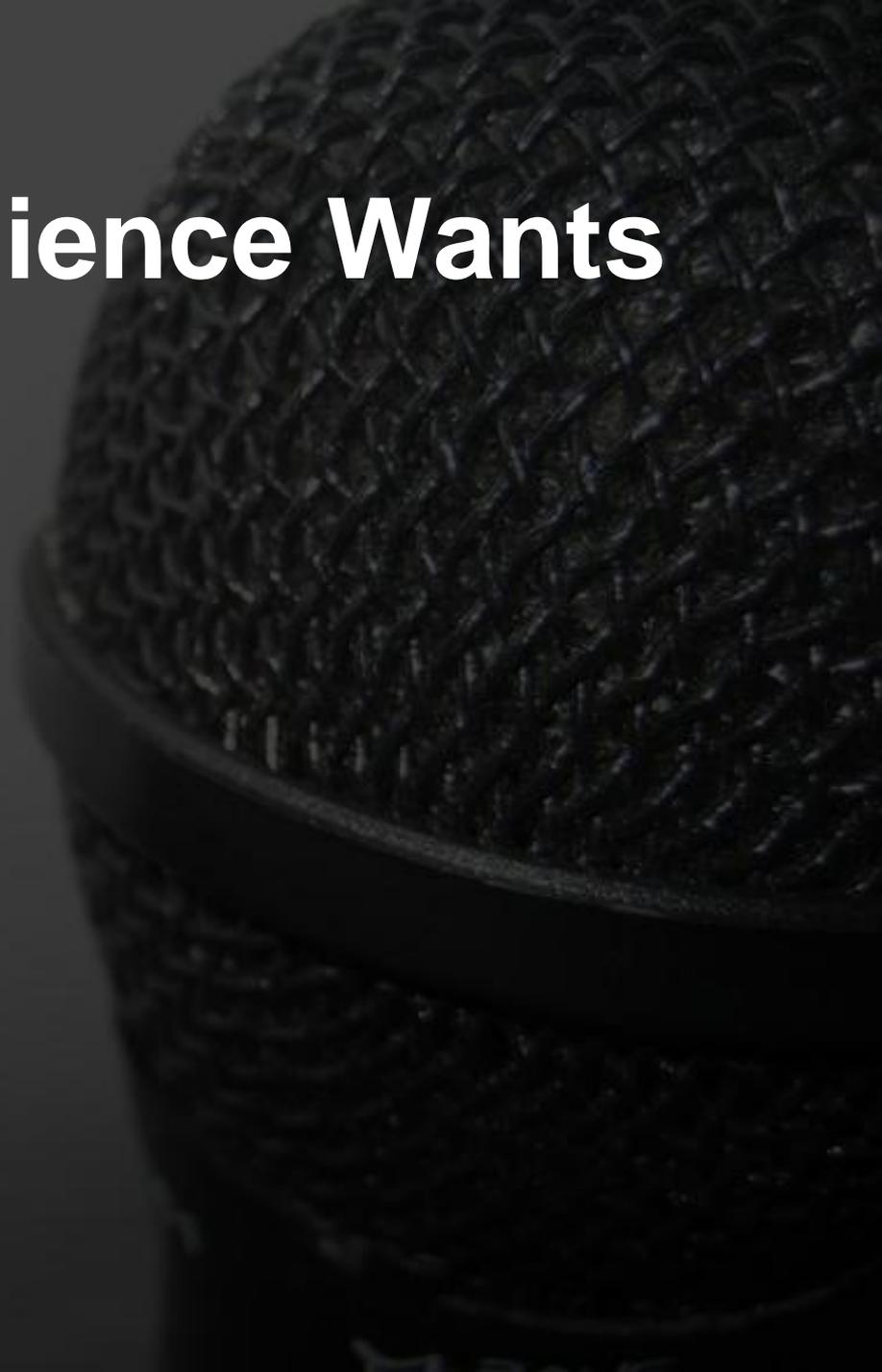
GIVING THE TALK

Consider the Audience

- The audience is very eager to hear what you have to say
- Make the audience work for you by giving them what they want

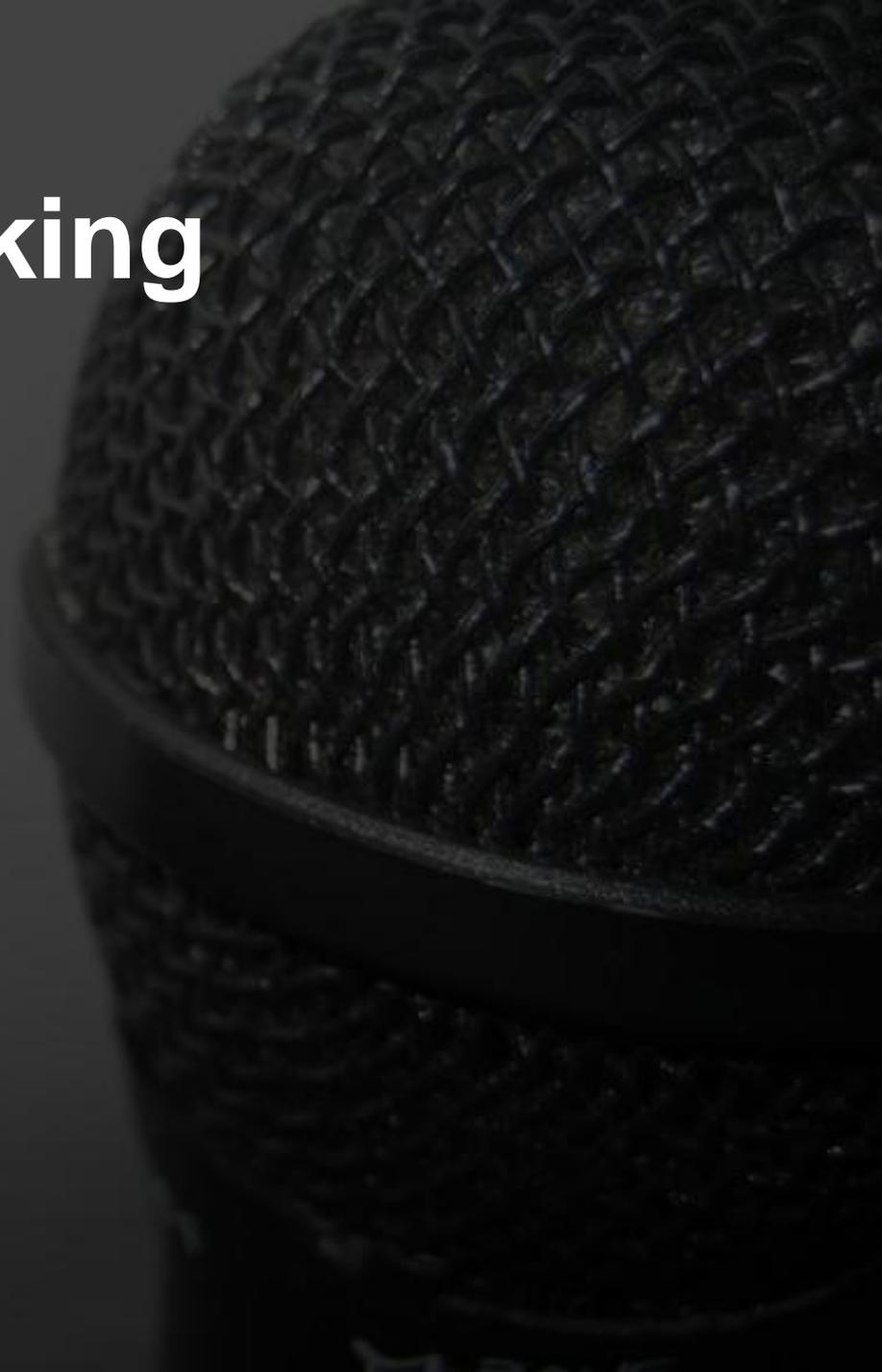
What The Audience Wants

- Knowledge
- Entertainment



Speaking

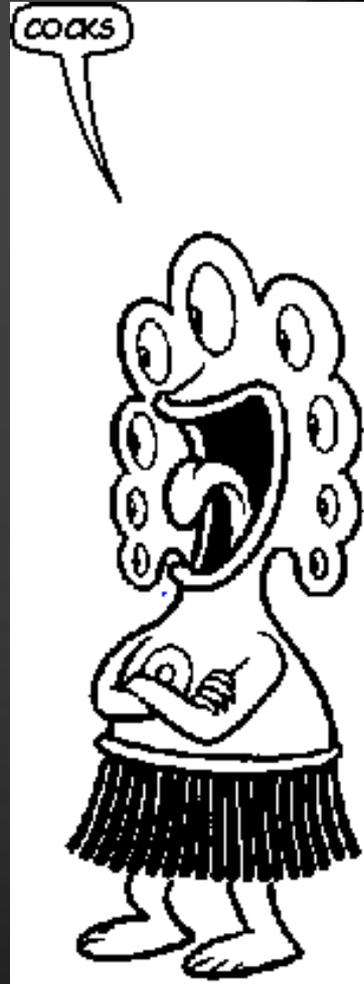
- Slow down
- Enunciate
- Relax



Get Away from the Lectern



Humor



Humor

- A good presentation always includes humor
- Unfunny jokes will make your audience disinterested in everything you have to say
- Too much humor is worse than no humor
- Ask your friends “is this funny?”

Pay Attention

- Your audience will tell you whether they are bored or having a good time
- You must respond appropriately to your audience



AFTER THE TALK

Q&A

- Q&A is where you go from being a speaker to being an expert
- Always give the audience time to ask questions
- Always repeat the question before answering it

Q&A

- After your time is up, invite the audience to talk to you one-on-one outside the presentation

Summary

- Know your audience and prepare a talk which they will find useful and interesting
- Teach both the tech-savvy and those who are unfamiliar with your subject matter
- Throw away as much information as you possibly can

Summary

- Keep It Simple, Stupid
- Do not use PowerPoint as a crutch
- Do not use the lectern as a crutch
- Avoid live demos
- Slow down and relax
- Give the audience time to ask you questions

Q&A



